

PERSONAL INFORMATION



Ana KOTEVSKA

📍 Skopje, Macedonia

☎ 389 2 3255 197 📠 389 76 466261

✉ E-mail ana.kotevska@fznh.ukim.edu.mk and ana.kotevska@gmail.com

💬 Skype anakotevska ResearchGate Ana_Kotevska LinkedIn Ana-Kotevska
Google scholar Ana Kotevska; ORCID: 0000-0001-9836-4459

WORK EXPERIENCE

Feb. 2003 - now

Full professor (since Jul 2020),

Associate professor (Oct 2015-Jul 2020), Assistant professor (Feb 2011-Sep 2015), Teaching Assistant (Dec 2005-Jan 2011), Demonstrator (Feb 2003-Nov 2005)

Ss. Cyril and Methodius University in Skopje, Faculty of Agricultural Sciences and Food – Skopje, 16th Makedonska Brigada 16, 1000 Skopje, Macedonia (www.fznh.ukim.edu.mk)

- **Lecturing** (Human Resource Development, Management in Agriculture; Management in Livestock Production, Agricultural Policy; Strategic Management, Rural Communication and Extension: Research Methods);
- **Research** (Farmer Behaviour, Behavioural Economics; Monitoring and Evaluation of Agricultural and Rural Development Policy, Agricultural Sector Modelling; Sustainable Transformations)

FORMAL EDUCATION

Feb.2007-Oct.2010

Doctor of Philosophy, PhD

EQF level 8

Ss. Cyril and Methodius University in Skopje, Faculty of Agricultural Sciences and Food – Skopje, ((Agricultural Economics)

Feb.2003-Dec.2005

Master of Science, M.Sc.

EQF level 7

Ss. Cyril and Methodius University in Skopje, Faculty of Agricultural Sciences and Food – Skopje (Agricultural economics)

Oct.2003-Mar.2004

Certificates of individual courses

University of Hohenheim, Germany

| Rural Extension and Communication | Project and Farm Management and Evaluation | Rural Markets, Marketing and International Trade | Rural Development Policies and Institutions | Environmental Management.

Oct.1996-Jul.2002

Graduated Agricultural Engineer

EQF level 6

Ss. Cyril and Methodius University in Skopje, Faculty of Agriculture – Skopje (Livestock Science)

PERSONAL SKILLS

Mother tongue(s)

Macedonian

Other language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C1	C1	C1	C1	C1
German	B1	B1	B1	B1	B1
Serbian	C2	C2	C1	C1	B2
Croatian/Bosnian	C1	C1	B2	B2	B2

Levels: A1/2: Basic user - B1/2: Independent user - C1/2 Proficient user (Common European Framework of Reference for Languages)

Communication skills

Good communication and presentation skills gained through the work with students, participation in many international projects and conferences, completed NLP Practitioner.

Organisational / managerial skills

Managerial skills gained through the leadership of a regional projects, among which one with 17 researchers from three countries.

Computer skills

Good command of Microsoft Office™ tools, SPSS, and basic knowledge of GAMS

ADDITIONAL INFORMATION

- Memberships**
- Since 2011: [Association of Agricultural Economists of the Republic of North Macedonia \(AAEM\)](#)
 - Since 2024: [Macedonian Association of Human Resources \(MAHR\)](#)

- Publications (selected)**
- Martinovska Stojcheska, A., Zhllima, E., **Kotevska, A.**, Imami, D. (2024). [Western Balkans agriculture and rural development policy in the context of EU integration - The case of Albania and North Macedonia](#). Regional Science Policy & Practice, 2024, 100049, ISSN 1757-7802.
 - Martinovska Stojcheska, A., **Kotevska, A.**, Janeska Stamenkovska, I., Dimitrievski, D., Zhllima, E., Vaško, Ž., Bajramović, S., Kerolli Mustafa, M., Marković, M., Kovacević, V., Koç, A., Bayaner, A. (Editors: Martinovska Stojcheska, A., **Kotevska, A.**, Kasimis, C., Pavloska Gjorgjieska, D.) (2024). [Agricultural policy developments in the EU pre-accession countries](#). European Commission Directorate-General for Agriculture and Rural Development.
 - Stojcheska, A. M., **Kotevska, A.**, Stamenkovska, I. J., Dimitrievski, D., Zhllima, E., Vaško, Ž., ... & Ciaian, P. (2021). [Recent agricultural policy developments in the context of the EU approximation process in the pre-accession countries](#) (No. JRC124502). Joint Research Centre (Seville site).
 - Martinovska Stojcheska, A., Janeska Stamenkovska, I., **Kotevska, A.**, Dimitrievski, D., & Žqainar, J. (2021). [Assessing technical efficiency of vegetable farms in North Macedonia](#). *Journal of Central European Agriculture*, 22(2), 462-470.
 - Stojcheska, A. M., **Kotevska, A.**, Tuna, E., Simonovska, A. (2020). [Exploring the Links Between Farmers' Intention to Apply for Rural Development Program and Networks](#). IFMBE Proceedings, Vol 78, Springer Cham, 201-208.
 - Martinovska Stojcheska, A., **Kotevska, A.** (2020). [North Macedonia](#). In: Martinovska Stojcheska, A. (Ed.). (2020). State of affairs for fostering green economy in agriculture and rural development: Comparative analysis of programs and measures in the Western Balkan Countries and Croatia. Skopje: Rural Development Network of North Macedonia.
 - Martinovska Stojcheska, A., Znaor, D., Zhllima, E., Bajramović, S., Kerolli-Mustafa, M., Spahić, M., **Kotevska, A.**, Bogdanov, N. (2020). [Green economy in agriculture and rural development in the Western Balkan countries and Croatia](#) (Martinovska Stojcheska, A., editor). Skopje: Rural Development Network of North Macedonia
 - Kotevska, A.**, Dimitrievski, D. (2019). [Changes in policy supporting organic production](#). In: Impact Assessment of IME programme interventions in Green Economy sector in 2018, Association of Agricultural Economists of the Republic of Macedonia, Skopje, 50-56.
 - Kotevska, A.**, Димитриевски, Д, Аждерски, Ј., Туна, Е. (2019). [Трговија со зеленчук и овошје и политики](#). Во: Мартиновска Стојческа, А., уред., и сор. Осврт на производството, откупот и трговијата со зеленчук и овошје. Изработка на анализи за спроведување на инвестиции за изградба на откупно-дистрибутивни центри, МЗШВ, ФЗНХ.
 - Kotevska A.**, Martinovska Stojcheska A., Dimitievski D., Janeska Stamenkovska I. 2019. [Data quality in the agri-economic research in the Republic of Macedonia](#). Journal of Agricultural, Food and Environmental Sciences. Vol.73 (1). 1-11.
 - Kotevska, A.**, Janeska Stamenkovska, I., Martinovska Stojcheska, A., Dimitrievski, D. (2019). [Development of direct payment measures in the Macedonian process of harmonization with CAP](#). European Agriculture and Food Value Chain-Dynamics and Innovation, Proceedings. Sofia: Institute of Agricultural Economics, Agricultural Academy, 21-36.
 - Huber, M., **Kotevska, A.**, Martinovska Stojcheska, A., Solovyeva, A. (2019). [Evaluating an Information Campaign about Rural Development Policies in FYR Macedonia](#). *Agricultural and Resource Economics Review*, 48(1), 117-141.
 - Dimitrievski, D., Drichoutis, A., Georgiev, N., Gjoshevski, D., Janeska Stamenkovska, I., **Kotevska, A.**, Martinovska-Stojcheska, A., Nacka, M., Nayga, R., Simonovska, A. and Tuna, E. (2019). [Measuring Women's Empowerment in Agriculture with Survey-based and Experimental Economics Method](#). Skopje: Faculty of Agricultural Sciences and Food-Skopje & UNWomen, 63
 - Volk, T., Rednak, M., Erjavec, E., Rac, I., Zhllima, E., Gjerci, G., Bajramović, S., Vaško, Ž., Kerolli-Mustafa, M., Gjokaj, E., Hoxha, B., Dimitrievski, D., **Kotevska, A.**, Janeska Stamenkovska, I., Konjevic, D., Spahic, M., Bogdanov, N., Stevović, M. (authors). B. Ilic, D. Pavloska - Gjorgjieska, P. Ciaian (editors). (2019). [Agricultural policy developments and EU approximation process in the Western Balkan countries](#). EUR 29475 EN, Publications Office of the European Union, Luxembourg, Joint Research Centre-JRC. 67
 - Simonovska, A., Martinovska Stojcheska, A., Petrovska Mitrevska, B., Buzharovska, D., Gjosevski D., **Kotevska, A.** (2019). [Macedonian agricultural capital market and supporting mechanisms: an overview](#). Journal of Agricultural, Food and Environmental Sciences (JAFES), Vol 73 No 2, 12-19.
 - Kotevska A.**, Martinovska Stojcheska, A. 2018. [Main driving factors in organic production](#), In:

Impact Assessment in the Organic Agriculture Sector in 2017 due to the different IME interventions in the organic agriculture, Association of Agricultural Economists of the Republic of Macedonia, Skopje, 46-52.

- Dimitrievski, Z., **Kotevska, A.**, Azderski, J., Kocevski, D. (2017). [Financial effects from introduction of European egg marketing standards on the layer farms in R. Macedonia](#). Journal of Agricultural, Food and Environmental Sciences (JAFES). Vol 71 No 1, 64-69.
- Radnoska E., **Kotevska A.** (2017). [Decision making factors on family farms: a comparison of Macedonian and Irish farms](#). Proceedings of papers from the 8th Conference for agronomy students and 1st International conference for agronomy students. Faculty of Agricultural Sciences and Food – Skopje, 8-18.
- **Котевска, А.**, Димитриевски, Д., Реднак, М. (2017). [Прирачник и алатка за изработка на стокови биланси](#). МЗШВ.
- Dimitrievski, D., **Kotevska, A.**, and Janeska Stamenkovska, I. 2017. [FYR Macedonia: agricultural policy development and assessment](#). In: Volk, T., Erjavec, E., Ciaian, P., and Gomez y Paloma S. (eds). Monitoring of agricultural policy developments in the Western Balkan countries. European Commission, Joint Research Centre, EUR 28527, pg. 68-74
- Martinovska Stojcheska, A., **Kotevska, A.**, Bogdanov, N., Nikolić, A. 2016. [How do farmers respond to rural development policy challenges? Evidence from Macedonia, Serbia and Bosnia and Herzegovina](#). Land Use Policy, 59, 71–83.
- **Kotevska, A.**, Martinovska Stojcheska, A., Dimitrievski, D. (2016). [Behavioural factors influencing the use of rural development support](#). Proceedings of papers. 2nd International Symposium for Agriculture and Food, 7-9th October, 2015. Ohrid, Macedonia. 165-175.
- Tuna, E., Simonovska, A., **Kotevska, A.**, Martinovska Stojcheska, A. (2016). [Cooperation attitudes of farmers in the Republic of Macedonia in the process of RDP grant application](#). Proceedings of papers. 2nd International Symposium for Agriculture and Food, 7-9th October, 2015, Ohrid, Macedonia, 151-163.
- Huber, M., **Kotevska, A.**, Martinovska Stojcheska, A., Solovyeva, A. 2016. [Evaluating an information campaign about rural development policies in \(FYR\) Macedonia](#). (Working Papers SES No. 469, V 2016). Faculty of Economics and Social Sciences, University of Freiburg/Fribourg Switzerland, 1-34.
- **Kotevska, A.** and Martinovska Stojcheska, A. (eds.). 2015. [Impact of socio-economic characteristics of rural population on success of the rural development policy](#). Skopje: Association of Agricultural Economists of the Republic of Macedonia. 171.
- Dimitrievski, D., **Kotevska, A.**, Janeska Stamenkovska, I., Tuna, E., Nacka, M. 2014. [Agriculture and agricultural policy in the Former Yugoslav Republic of Macedonia](#). In: Volk, T., Erjavec, E., and Mortensen, K. (Eds.). Agricultural policy and European integration in Southeastern Europe. Budapest: Food and Agriculture Organization of the United Nations. 121–134.
- **Kotevska, A.**, Dimitrievski, D., Erjavec, E. 2013. [Macedonian livestock, dairy and grain sectors and the EU accession impact](#). Agric. Econ. – Czech, 59, 125-133.
- **Kotevska, A.**, Martinovska Stojcheska, A., Ōhlmér, B., Dimitrievski, D. 2013. [Attitudes of Macedonian Farmers towards EU accession](#). Agroecologia Croatica 3, 1, 9-17.
- **Kotevska, A.**, Dimitrievski, D., Erjavec, E. 2013. [Partial equilibrium models as a tool for policy analysis in agriculture: empirical evidence of Macedonia](#). Proceedings. Agriculture and Rural Development - Challenges of Transition and Integration Processes. Belgrade- Zemun, 52-65.
- Dimitrievski, D., Georgiev, N., Simonovska, A., Martinovska Stojcheska, A., **Kotevska, A.** 2010. [Review of Agriculture and Agricultural Policy in FYR Macedonia](#). In: T. Volk, ed. 2010. Agriculture in the Western Balkan Countries. Halle (Salle): IAMO, 57, 145–164.
- Dimitrievski D., **Kotevska A.**: [Challenges faced by the agro-food sector in the Republic of Macedonia as regards its integration with the EU markets](#). Agriculture in Western Balkans and EU integration. pg. 47-67. DAES. Ljubljana 2008

Projects (selected)

Project leader of international projects:

- [Establishing Rural Development Network for Joint Project Cooperation](#), funded by Swiss Agency for Cooperation and Development (Regional Research Promotion Programme, RRPP), 2016.
- [The impact of socio-economic structure of rural population on success of rural development policy](#). Funded by Swiss Agency for Cooperation and Development (Regional Research Promotion Programme), 2014-2015.

Team member of national and international projects:

- [Transformations International Experience and Research Network for Sustainable Futures \(Transformers\)](#), CA22156, EU COST, 10/2023-09/2026
- [Study on the research, innovation and technology transfer capacities and on the recent agricultural](#)

	policy developments in the context of the EU approximation process in the pre-accession countries, Joint Research Center of EU and SWG RRD; 10/2019-09/2020 ▪ Measuring Women Empowerment in Agriculture in the Republic of Macedonia with survey based and experimental economic method, Faculty of Agricultural Sciences and Food – Skopje and UN Women, 05/2018-02/2019 ▪ National policy instruments and EU Approximation process: Effects on farm holdings in the Western Balkan countries (EUEWB). Funded by Regional Rural Development Standing Working Group, SWG and European Commission, JRC-IPTS, Oct. 2015-Jun. 2017. ▪ Analysis of agricultural and rural development policies in Western Balkan countries. Funded by Regional Rural Development Standing Working Group, SWG and European Commission, Joint Research Centre, JRC, 2015. ▪ Streamlining of agriculture and rural development policies of SEE Countries for EU Accession. Funded by Regional Rural Development Standing Working Group, SWG and Food and Agriculture Organization, FAO, 2012-2014. ▪ Building Capacity for Macedonian Higher Education, Research and Policy Analysis in Agriculture. Funded by Swedish Agency for Cooperation and Development (SIDA), 2005-2014. ▪ AgriPolicy – Enlargement Network for AgriPolicy Analysis. Funded by European Commission (FP7), 2008- 2010. ▪ Agricultural Member State Modelling for the EU and Eastern European Countries, AGMEMOD 2020. Funded by European Commission (FP6), 2006- 2008. ▪ Balkan Agri-Sector Initiative for Capacity Building, BASIC. Funded by European Commission (TEMPUS JEP 19027), 2005-2007.
Presentations (selected)	▪ Panellist Educational Seminar "Modern Strategies for Nutrition and Disease Prevention in Farm Animals", Educational Center for Livestock, Skopje, 9/2/2024 ▪ Presentation: "I decide to be a good manager", 4th conference of the World Association for Poultry Science - Macedonian Branch, Skopje, 16.5.2024 ▪ Presentation: Carrier Development. Carrier Days at the Faculty of Agricultural Sciences and Food – Skopje. December 14, 2022 ▪ Workshops : Get ready, get employed (2021 and 2022). Carrier Days at the Faculty of Agricultural Sciences and Food – Skopje. December 12th, 2021 and December 5th and 13th, 2022 ▪ Panellist: "Recent agricultural policy developments in the context of the EU approximation process in the pre-accession countries". At the Agricultural Policy Forum 2020: Agriculture and rural development policy in the Western Balkans in times of pandemic. 12 - 16 October 2020 (Online event) ▪ Presentation: "Gender perspectives in the policy and programs for agriculture and rural development", Final event for the presentation of the results of the project "Measuring the level of empowerment of women in agriculture by applying an experimental economic method", UNWomen, FZNH, Skopje, 08.02.2019 ▪ Workshop: "Research-based Advocacy" - Training for development of the research capacities of rural civil society organizations, within the project "National Rural Parliament as a voice of rural citizens", Ohrid, 9-11.05.2018 and Pehčevo, 16-18.05. 2018. ▪ Presentation: "Overview of the global and the European experiences of advisory services and systems". Info session on Advisory services in agriculture. FZNH, Skopje, 29.06.2018. ▪ Workshops: "Tools for the analysis of agricultural policy: Tool for producing commodity balances and the APM tool for the classification of policy measures", for MAFWE representatives, ▪ Presentation: "Agribusiness as an opportunity" - event "Young people as entrepreneurs, how to have their own business", Rotaract Skopje - Center, Skopje, 05/08/2017 ▪ Panellist: "The role of civil society organizations in rural development", within the framework of the Forum Civic Union and Development, Faculty of Philosophy, Skopje, 20.10.2016.
Other trainings	▪ Points of You (PoY) Explorer – certified June 2021, at Inspirit Coaching, North Macedonia ▪ NPL Practitioner – certified at April 2023, at Sensum - Training & Coaching, North Macedonia ▪ NPL Master – on-going training at Sensum - Training & Coaching, North Macedonia ▪ Women of Impact Leadership Programme – certified June 2024, by Inspirit Coaching and others ▪ Theory U (self-paced training, May 2024) - U School for Transformation, Presensing Institute